

Student for Market Intelligence & Sales Support

Are you passionate about market intelligence and sales support? Are you dreaming of starting your career in an international company? If you want to assist in the preparation and execution of our Marketing Strategy and be part of a forward-thinking engineering company, then this could be the opportunity for you!

BWSC – Ever better energy!

Join us in our mission in building a world of sustainable energy.

BWSC is a leading player in the power generation industry, specializing in the service, operations, and maintenance of power plants. We are at the forefront of sustainable energy solutions, working closely with Original Equipment Manufacturers (OEMs) to develop and construct cutting-edge PtX facilities. Our commitment to excellence, innovation, and environmental stewardship sets us apart in the industry.

What will you be doing?

As a Market Intelligence & Sales Support student, you will be an integral part of our Commercial Function, working closely with the Marketing Manager to drive market insights and support our sales initiatives.

This position offers a unique opportunity for you to apply your academic knowledge in a real-world setting, develop valuable skills, and make a meaningful impact within our team.

Your key tasks will be:

- Conduct in-depth market research and analysis to identify trends, competitor activities, and emerging opportunities.
- Assist in the development and execution of targeted Marketing and sales strategies.
- Keep track of policy and regulatory developments.
- Maintain a comprehensive repository of market intelligence data.
- Collaborate with Commercial teams to create compelling marketing materials and presentations, along with assistance on other marketing projects.

What do you bring to the field?

You take initiative, work independently, and have a keen interest in market intelligence and research. You possess a business mindset and an interest in sales and marketing.

Further qualifications:

- Strong analytical skills with the ability to interpret complex data.
- Excellent written and verbal communication skills.
- English proficiency and strong cross-cultural communication skills.
- Proficiency in using data analysis tools and Microsoft Office suite.
- Ability to work collaboratively in a team environment and contribute to strategic discussions.

We are looking for a student, preferably in the last year of a bachelor's degree or currently pursuing a master's degree in Marketing, Business, Engineering or a related field. Ideally, you have at least one or two years left in your studies, so we can work together for a longer period.

Your motivation and identification with the job profile are more crucial than the specific study program you are enrolled in.

What do we offer?

By joining BWSC you get the chance to contribute to meaningful projects that promote sustainability and environmental responsibility. You will get strong insight into the energy sector and hands on experience with the commercial discipline.

We offer an exciting student position in a dynamic, skilled, and collaborative work environment. We promote opportunities for professional development and growth and ongoing guidance from experienced professionals.

The position entails 20 working hours per week with flexibility, taking your studies and exams into consideration, so you can balance your academic commitments with valuable work experience.

We have a good canteen, fitness facilities, and an active Staff Club contributing with various types of events and activities. Our HQ is placed in Allerød, near the train station and only a 30 min ride from centre of Copenhagen.

We look forward to hearing from you.

We will review applications and proceed with relevant candidates on an ongoing basis, so please make sure to apply as soon as possible – and no later than 31st March 2025.

BWSC wants to promote equality and diversity. We encourage all qualified candidates to apply - regardless of ethnic background, gender, sexual orientation, disability, religion, or age. We

therefore recommend not stating age etc. on application documents.

We look forward to receiving your application!

Get to know us even better at our website, www.bwsc.com, where you can learn more about our projects, our strategy and what we want to achieve at BWSC.

BWSC no longer receive, or handle applications received via email due to the directives of the GDPR. For your application to be processed, you must submit your application via our online recruitment system.

About BWSC

Burmeister & Wain Scandinavian Contractor A/S (BWSC) is a global power plant Operation & Maintenance and technical service provider with engineering expertise, enabling power plant owners to deliver cleaner and affordable energy. We are experts in servicing, upgrading, operating, and maintaining energy systems for diesel, natural gas, and renewable baseload power plants. We help our customers increase reliability and availability of energy production, improve efficiency and performance of their power plant, design and integrate future-proof technologies, and secure lower cost of maintenance. At BWSC, we work with customers in Europe and beyond to tackle energy storage, carbon capture, Power-to-X and related energy transition challenges.

Our people are at the core of everything we do and key to a positive relationship with our customers. We invest in our people and their wellbeing, to ensure continued success and growth of the company.