

Senior EPC Proposal Project Manager

Lead BWSC's return to the EPC market and help shape the next generation of engine power plant projects worldwide.

BWSC – Ever better energy!

Join us in our mission of building a world of sustainable energy and make a meaningful impact on the future of power generation and energy conversion.

BWSC is a leading player in the power generation industry, specializing in the service, operation, and maintenance solutions for power plants and we build Engine based heat and/or power plants as a turnkey EPC contractor. We are at the forefront of sustainable energy solutions, working closely with customers and partners to develop and deliver energy infrastructure projects across the globe. Our commitment to excellence, innovation, and environmental stewardship sets us apart in the industry.

The position

As our new Senior EPC Proposal Project Manager, you will become part of the Service Proposals organization and report to the Head of Service Proposals. This newly established position supports BWSC's ambitious plans to re-enter the EPC market for engine power plants.

Working in close collaboration with Sales Managers and key stakeholders, you will be responsible for leading and coordinating the proposal process from opportunity qualification through proposal submission and project handover. You will play a central role in developing competitive EPC solutions, ensuring alignment between technical, commercial, and customer requirements

Your key responsibilities will include:

- Leading and coordinating the entire EPC proposal process from opportunity qualification to submission and project handover.
- Managing multidisciplinary proposal teams and stakeholders across the organization to develop competitive and high-quality technical and commercial solutions.
- Coordinating contributions from engineering and other key functions and ensuring relevant technical, contractual, quality, and QHSE requirements are reflected in proposal solutions and documentation
- Driving cost estimation and calculations, proposal quality, planning, and stakeholder alignment throughout the proposal lifecycle.
- Supporting knowledge sharing and the successful handover of awarded projects to execution.

Qualifications

We imagine that the ideal candidate combines strong technical expertise with project leadership and commercial understanding.

- Bachelor's degree in engineering, Marine Engineering or similar as a minimum.
- Experience with design, operation, maintenance or development of diesel engine-based power plants. Knowledge with gas conversion projects or biomass-based boiler plants is a plus.
- Proven EPC proposal management experience.
- Strong cost estimation and commercial calculation skills.
- Excellent English communication skills and proficiency in MS Office/MS Project.
- Structured, proactive and collaborative approach.
- Strong stakeholder management skills.

You should expect occasional travel activity as part of the role.

What do we offer?

By joining BWSC, you will join a company with strong engineering expertise and ambitious growth aspirations. You will play a key role in our EPC growth journey and work with highly skilled international colleagues.

You will have the opportunity to contribute to meaningful projects supporting the global energy transition. We offer an exciting and influential position in a dynamic, professional, and collaborative international environment where commercial excellence and innovation are highly valued

In addition, we offer:

- Opportunities for professional and personal development.
- Exposure to EPC & other large international energy projects and customers.
- Collaboration with highly skilled colleagues across multiple disciplines.
- An ambitious and supportive work culture focused on delivering value to customers.
- A comprehensive benefits package including canteen facilities, fitness facilities, and an active Staff Club.
- HQ placed in Allerød, near the train station and only a 30 min ride from centre of Copenhagen.

We look forward to hearing from you

We look forward to receiving your application. If you have any questions regarding the position, feel free to contact Head of Service Proposals Maria Mitina, at marm@bwsc.dk. We will review applications and proceed with relevant candidates on an ongoing basis, so please submit your application as soon as possible, and **no later than September 13th, 2026**.

BWSC wants to promote equality and diversity. We encourage all qualified candidates to apply - regardless of ethnic background, gender, sexual orientation, disability, religion, or age. We therefore recommend not stating age etc. on application documents.

Learn more about us at our website, www.bwsc.com, where you can read about our projects, strategy, and vision at BWSC.

BWSC does not receive, or handle applications sent via email in compliance with GDPR regulations.

About BWSC

Burmeister & Wain Scandinavian Contractor A/S (BWSC) is an engineering and energy solutions company with headquarters in Allerød, Denmark. For more than four decades, we have delivered power generation and energy infrastructure projects around the world, building a strong reputation as a trusted partner within engineering, construction, operation and maintenance of energy assets.

Today, BWSC supports customers across Europe, Africa, Asia, and the Caribbean with solutions spanning power plant services, long-term operation and maintenance, plant upgrades, performance optimization, technical consultancy, and energy transition projects. At BWSC, we combine Danish engineering expertise with a strong international platform and a commitment to delivering reliable, efficient, and commercially attractive energy solutions.

As part of our strategic development, BWSC is strengthening its position within conventional and distributed power generation while continuing to pursue opportunities

within the energy transition. This creates exciting opportunities for talented professionals who want to help shape the future growth of an international energy company with deep technical expertise and strong customer relationships.

Our people are at the core of everything we do and key to building strong relationships with our customers. We invest in our people and their wellbeing, supporting professional development and creating an environment where collaboration, knowledge sharing, and personal growth drive our continued success and growth as a company.